Sunlabob’s Commitment to Corporate Responsibility in Laos

By Andy Schroeter, Director, Sunlabob Renewable Energy Ltd
What is Sunlabob?

Private Energy Provider for off-grid areas

- Renting out SHS for fixed monthly tariffs
- Selling KWh in villages with Village Hybrid Grids
- Selling light per hour with portable battery lamps
- Selling drinking water, purified by solar power
- Conducting energy efficiency audit
Solar Home System (SHS) Rental Scheme

Make electricity affordable for remote villages through rental systems

for individual and community use
AC Village Hybrid Grids (VHG) for Productive Use

“We must go beyond improving living conditions with electricity towards increasing income with electricity”
Solar Lanterns

“Recharging Fees for Lanterns can buy Hours of Solar Light – and replace kerosene”
Solar Water Purification

“Providing drinking water in remote off-grid areas to improve local health condition on a cost-covering basis”
“Helping other organisations to reduce energy consumption to combat global warming”
Raising the skills base of the local workforce

- Laos: underdeveloped education system = lack of skills
  - School completion rates:
    - Primary education: 15.5%
    - Lower secondary education: 6.1%
    - Higher secondary education: 5.1%

- Company training necessary:
  - Internal
  - External
  - Skills transfer from international interns
Staff: Cooperation with AFESIP Laos

Recruitment for rehabilitation

- 3 staff recruited via AFESIP Laos
- AFESIP (Agir pour les Femmes en Situation Précaire – Acting for Women in Distressing Situations):
  - French NGO
  - Combating the causes and consequences of trafficking and sexual exploitation of women and girls
- Working with Sunlabob has enabled these women to rehabilitate within a normal working environment
Energy Efficiency

- 1st company in Laos to get a government licence to conduct energy audits

- working to create a national standard for energy efficiency

- several medium to large audits conducted or in progress
  - Lao-German Cooperation (35 staff)
  - International Union for the Conservation of Nature office (20 staff)
  - Vientiane College (50 staff)
  - Swiss Agency for Development and Cooperation (15 staff)
Lao Institute for Renewable Energy
- created in 2006
- R&D organisation
- developing renewable energy solutions as long-term alternatives to conventional practices
Supply Chain: Solar Lantern Project

**Responsible supply chain** (Using local suppliers and waste)

- Co-operative Orthotic and Prosthetics Enterprise (COPE):
  - manufacturing artificial limbs for victims of UXO (free of charge if patients cannot afford to pay)
  - *NB: Laos is the most heavily bombed country in the history of warfare!*
  - scrap polypropylene used for lantern cover
- Local flip-flop factory
  - manufacturing flip-flops
  - scrap used for inside padding and feet of the lantern
CO₂ Emission Reduction: Solar Lantern Project

- Worldwide 1.6 billion people do not have access to electricity, mostly in **rural areas** of the developing world.
- Rural households rely on home-made **kerosene** lamps.
- Fuel-based lighting consumes **77 billion liters** of fuel annually throughout the world, equivalent to 1.3 million barrels of oil per day.
- Nearly **100 kilograms** of carbon dioxide (CO₂) are emitted each year by each kerosene lamp.
- Sunlabob’s solar lantern project provides **cleaner, safer, better lighting**.
- An integrated micro-processor provides accurate records of kerosene replacement, enabling entry onto the **carbon markets**.
Community Development: Solar Lantern Project

**Involvement of local communities**

- Prior to intervention:
  - Consultation with villagers

- Management and operation of systems:
  - Village Energy Committee
    - Governing body
    - Platform for collective decision
  - Village Technician
    - Entrepreneur
    - Responsible for maintenance and servicing
Summary of Sunlabob’s Actions

- Raising the skills base of the local workforce
- Rehabilitation of vulnerable women
- Promoting Energy Efficiency
- Developing the RE sector and supporting the policy-making process
- Responsible supply chain
- CO₂ Emission Reduction
- Involvement of local communities
Thank you for your attention!